

# Pawanraj Sadhwani

## IT CONSULTANT

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## Education

**MASTERS IN BUSINESS ADMINISTRATION**  
Indian Institute of Technology, Kharagpur  
2004-2006

**BACHELORS IN ENGG. (COMPUTER ENGG.)**  
L. D. College of Engineering, Ahmedabad  
1999-2003

## Certifications

**AWS SOLUTIONS ARCHITECT (ASSOCIATE)**  
2020

**IBM DATA SCIENCE CERTIFICATE (COURSERA)**  
2020

**APICS CERT. PROFESSIONAL INVENTORY MGMT.**  
2012

**ISTQB FOUNDATION LEVEL**  
2011

## Skills

- QA & SDLC Assessments
- Agile & Waterfall Methodologies
- Quality Mgmt. Office Operations
- Process definition & implementation
- Project & Program Management
- Data Analysis & Interpretation
- Requirements Elicitation

## Tools & Technologies

- Excel & VBA
- PowerPoint
- Amazon Web Services
- HTML / CSS Development
- Python
- SQL

Technology strategy consultant with 15+ years of experience spanning IT Transformation, SDLC advisory, large program delivery, and process reengineering. Passionate about delivering business outcomes for IT organizations by leveraging technology.

## Work Experience

### Cognizant Technologies Ltd.

Dec 2010 – Nov 2019

Consulting Manager | USA

2017 – 2019

Senior Consultant | USA

2014 – 2017

Consultant | Chennai, IN

2010 – 2013

**Focus:** IT Transformation, Program Governance, Process optimization

### Notable Projects:

- **QA Transformation:** Implemented a Quality Management Office (QMO) to manage transition to a Business Process as a Service (BPaaS) model
  - **Consolidated processes** from disparate internal QA organizations to create a **standardized QA process library** for the combined QA organization. **Tracked process implementation** via audits
  - Streamlined **demand and capacity management** for the 400 FTE distributed QA team. Reconciled resource skillsets, availability, and skillset requirements to **reduce headcount by 15% over 4 months, directly impacting account profitability**
  - **Reported QMO progress to group CIO** in steering committee meetings
- **Model Office Strategy:** Defined a Model Office Strategy to support a multi-year transformation for a health-insurance client
  - **Defined a model office to assure operational readiness of the Consumer Business by verifying accuracy and interoperability of business processes, technology solutions, Policies & Procedures and compliance requirements after large scale digital transformation**
  - Model Office encompassed a joint business-IT governance model and operational model, including sprint duration, definition of done, roles and responsibilities, and sign-off criteria
  - Created a plan to pilot model-office and presented it to program leadership
- **Program Assurance:** Reduced delivery risk for a multi-year migration to TriZetto Facets by improving quality of requirements (Quality Shift Left)
  - **Reduced System Test defects due to unclear requirements from 20% to 3% of total defects, over two years while team size reduced by 2 FTEs and workload doubled**
  - **Achieved these results by designing a cross-functional requirement ambiguity review process** with review checkpoints and sign-off criteria during elicitation / user-story creation
  - **Implemented the new process – stood up a team** of requirements analysts that led ambiguity reviews and participated in elicitation sessions. **Onboarded client and Cognizant IT, business & BA teams** on the new process through job-aids and training
  - Provided visibility into team impact and progress report to VP by creating an **automated dashboard** (Excel VBA)
- **QA Organization Maturity Assessments:** Led and supported multiple QA process maturity assessments:
  - **Assessed QA organizations' maturity** using objective measures & client interviews across the dimensions of operating model, processes & tools

- Defined the organization target state in conjunction with the IT executive leadership, prepared prioritized improvement plans with clearly defined short and medium-term milestones and KPIs, and presented to C-suite
- **Program Governance:** Test Program Manager & QMO lead for US's second largest pharmacy business
  - **Managed test delivery for \$1.5m QA program (~50 FTE distributed QA team)** in a multi-geo, multi-vendor program. Led test planning, defect management, change management and reporting for all testing activities (system test, integration test, performance test, & regression automation)
  - **Strategized reduction of QA lab footage by 40%** by rationalizing hardware, consolidating retail and pharma QA labs, and near-shoring
- **IT Operations Process Optimization:** for a large insurance client
  - **Reduced monthly CIO reporting from 25 person days to 8 person days** by consolidating and automating report creation process. Enabled creation of real-time reporting dashboard using QlikView
  - Defined a new application availability metric as a KPI to objectively measure efficacy of IT Operations

## Infosys Technologies Ltd.

Jun 2006 – Nov 2010

Consultant | Leiden, Netherlands

2009 – 2010

Business Analyst | Bangalore, India

2006 – 2009

**Focus:** Project Mgmt, Requirements Mgmt, Marketing and Pre-sales

### Notable Projects:

- **Project Management & Requirements Elicitation** for a manufacturing client
  - **Successfully delivered** change requests (\$300,000/year) for a B2B storefront in a multi-vendor, distributed team.
  - Activities included impact analysis in conjunction with vendor and ERP teams, requirements elicitation, consensus-based solutioning, estimation, quoting and approval of CR budgets, as well as coordinating delivery (scheduling, development, testing and deployment)
- **Offshore QA Manager:** of a team of 7 associates responsible for system and integration testing of code, using HPQC to manage test-lifecycle.
- **Marketing Analyst:** for manufacturing unit
  - **Developed case-studies, point-of-views, sales collateral and go-to-market strategies** for automotive and aerospace solutions.
  - **Defined processes** (documentation, templates and approvals) for publishing marketing artifacts

## Elitecore Technologies Ltd.

Jun 2003 – Jun 2004

Software Engineer | Ahmedabad, India

2003 - 2004

- **Full-stack Developer** for a web-application using Java / J2EE Struts for the back-end and JSP / HTML / CSS for the front-end
  - **Improved bill-generation time from 120 sec to 20 seconds per bill** by optimizing queries & refactoring components
  - **Decreased developer-build-cycle time by 400%** by creating a GUI and refactoring ANT build scripts